

### CLIENT:

# Lash Lounge at Bethany Village

A.wordsmith
partnered with
Lash Lounge for a
three-month public
relations project
that focused on
social media and
influencer relations.

## **Client Description**

Lash Lounge at Bethany Village is a beauty salon in Portland, Oregon offering eyelash and brow services, including extensions and tints for women of all ages. Lash Lounge at Bethany Village opened its doors in December 2018.

## **Project Description**

With over 90 Lash Lounge locations across the U.S., Lash Lounge at Bethany Village wanted to stand out amongst the other franchisees, raise awareness of its grand opening and bolster a reputation of being a premiere salon that caters to women of all ages. To achieve this goal, A.wordsmith partnered with Lash Lounge for a three-month public relations project that focused on social media and influencer relations.

## **Key Results**

A.wordsmith secured a total of 30 Instagram story cards, eight Instagram feed posts and six blog posts from well-known beauty and lifestyle bloggers in the Portland area. The resulting posts all promoted Lash Lounge and its services as an inclusive, high-quality and life-enhancing experience. Due to the success of the initial three-month project, Lash Lounge at Bethany Village extended its partnership with A.wordsmith for a total of six months. During this time period, A.wordsmith also facilitated ongoing partnerships between the salon and target influencers.

#### Top blog posts:

- The Urban Darling: Getting Lash Extensions at the Lash Lounge
- Dazzling Daily Deals: Lash Extensions Not Just For Millennials
- Seasonal Memories: | Just Tried Lash Extensions at Lash Lounge!
- Seasonal Memories: Pros and Cons of Getting Eyelash Extensions
- Love, Laura: Eyelash Extensions at Lash Lounge

#### **Top Instagram posts:**

- @theurbandarling
- @whiskeynsunshine
- @dazzlingdeal
- @seasonalmemories and follow-up post
- @xoxolovelaura and follow-up post
- @xoangierich

