

CLIENT: Levy Restaurants

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Client Description

Levy Restaurants owns Line & Lure Seafood Kitchen and Tap and Michael Jordan's Steak House, both located in the ilani casino in Ridgefield, Washington. The company owns award winning restaurants around the country and manages concessions at 200 large scale venues and stadiums. Michael Jordan's Steak House provides quality comfort food served at the highest possible standard. Line & Lure features fresh PNW seafood and handcrafted cocktails.

Project Description

Levy first approached A.wordsmith when both restaurants were preparing for grand openings. In order to generate buzz, A.wordsmith used thought leadership as well as strategic media outreach to build Levy's reputation both locally and nationally. A mixture of broadcast, radio, print, and online media outreach ensured solid coverage for the grand opening events, with 50 placements in three months.

A.wordsmith continued to apply thought leadership in order to leverage the philosophies of executive chefs Corey Hoekstra, Cory Chunn and Ryan Ziegler and establish both Line & Lure and Michael Jordan's Steak House as tried and true foodie spots. A.wordsmith implemented an innovative approach to restaurant PR by engaging with the Portland foodie community through thought leadership content in addition to influencer dine-ins. Placements and dine-in visits provided guests with the story behind the food, showed them the unmatched culinary visions of the chefs, and emphasized the key differentiators of each chef and restaurant. This approach garnered a multitude of placements on a regional and national scale.



Levy Restaurants

Key Results

Grand Opening Coverage Highlights:

Willamette Week: <u>Michael Jordan's Steakhouse is Opening Soon Near Portland</u> Eater Portland: <u>Michael Jordan's Steakhouse is coming to Greater Portland</u>

Oregonian: Michael Jordan opening Portland-area steakhouse

Oregon Business Magazine: <u>Michael Jordan, yes that Jordan, opens steakhouse</u> <u>in ilani Casino</u>

Vancouver Business Journal: <u>ilani announces first two restaurants: Michael</u> Jordan's Steak House, Line & Lure Seafood

KGW Portland Today Show: <u>In the kitchen: great steaks</u>

The Columbian: Casino's Michael Jordan's Steak House a slam dunk

Coverage Highlights:

Business Insider: <u>6 foods you shouldn't order at brunch according to chefs</u>

Field & Stream: How to Cook Steelhead Wellington

KATU: Holiday Sweet Tea Brined Roasted Chicken

Oregon Wine Press: Fisherman's Delight

Cider Craft Magazine: <u>Recipe: Savory Atlas Hard Cider Blackberry Reduction</u> <u>for Steak</u>

Portland Tribune: At ilani, steaks high, fish jumping

We Are Chefs: All Smoke Everything

The Manual: <u>How a Steakhouse in a Casino is Upping the Cocktail and Food</u> <u>Pairing Game</u>

KGW: How to Grill Your Own Oysters

Oregonian: For National Chocolate Cake Day, we ate Michael Jordan's 23 layer chocolate cake

KPTV: On the Go with Joe at Portland Seafood and Wine Festival

KOIN: Pastries and desserts abound at ilani

